

## **Job Title; Real Estate Sales Positions**

This is a **full-time, on-site sales position** based in Lagos, Nigeria. As a member of our dynamic sales team, you will play a key role in driving sales for our exciting real estate development projects.

### **What you'll do:**

- Identify and qualify potential buyers through networking, lead generation, and understanding their needs.
- Showcase our properties and developments with enthusiasm, highlighting key features and benefits.
- Negotiate and close deals to secure sales contracts at the best possible terms for the company.
- Build and maintain strong relationships with clients, fostering long-term partnerships.
- Exceed established sales targets through ambition and a drive to succeed.

### **Who you are:**

- Possess a strong understanding of the Lagos real estate market, including local trends, property types, and buyer demographics.
- Have excellent communication and presentation skills to persuasively convey the value proposition of our developments.
- Proven ability to negotiate effectively and close deals.
- A natural relationship builder with the ability to build trust and rapport with clients.
- Target-oriented and ambitious with a drive to achieve and surpass sales goals.
- Highly organized and possess excellent time management skills to prioritize tasks and meet deadlines.
- A Bachelor's degree in Business Administration, Marketing, Real Estate, or a related field is preferred.

### **Why Arkland Group?**

We offer a competitive salary and benefits package, along with the opportunity to build a successful career in a dynamic and growing company. You'll be surrounded by a talented team and have the chance to make a real impact on Arkland Group's continued success.

### **Ready to join our team?**

If you are a passionate and motivated individual who thrives in a fast-paced environment, we encourage you to apply!

Please submit your resume and cover letter to [digitalservices@arklandgroup.com](mailto:digitalservices@arklandgroup.com) with the Position as subject of the email.